

#### August 21, 2014

| CMP                                    | Rs. 86.2     |
|--|--------------|
| BSE Code                               | 517522       |
| BSE ID                                 | RAJGLOWIR    |
| High/Low 1Y (Rs)                       | 149.9 / 69.0 |
| Average Volume (3M)                    | 1,959        |
| Market Cap Full/Free<br>Float (Rs. Cr) | 46 / 18      |

| Shareholding %  | Jun-14 | Mar-14 |
|-----------------|--------|--------|
| Promoters       | 62.28  | 62.28  |
| FII             | -      | -      |
| DII             | 0.02   | 0.02   |
| Public & Others | 37.70  | 37.70  |

## Stock Chart ( Relative to Sensex) 180 25 20 155 Price- Rebased Volume in '000 15 130 10 105 80 11-Oct-13 17-Mar-14 21-Aug-14 S&P BSE Sensex Rajratan Global Wire

| Stock Performance (%) | 1M    | 6M   | 1Yr  |
|-----------------------|-------|------|------|
| Rajratan Global Wire  | -10.9 | 8.9  | 1.6  |
| S&P BSE Sensex        | 1.3   | 25.6 | 28.4 |

| Financials        | 1QFY15 | 1QFY14 | Y-o-Y |
|-------------------|--------|--------|-------|
| Revenue           | 63.8   | 54.1   | 18.0% |
| EBITDA            | 5.9    | 4.4    | 33.8% |
| Net Profit        | 1.9    | 1.2    | 57.6% |
| EPS (Diluted)     | 4.43   | 2.81   | -     |
| EBITDA Margin     | 9.2%   | 8.1%   | -     |
| Net Profit Margin | 3.0%   | 2.3%   | -     |

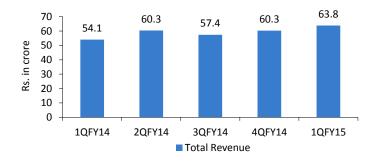
| Common size Analysis | 1QFY15 | 1QFY14 | TTM   |
|----------------------|--------|--------|-------|
| COGS / TR            | 72.2%  | 73.1%  | 70.8% |
| Emp. Cost / TR       | 4.1%   | 4.5%   | 4.2%  |
| Other Exp. / TR      | 14.5%  | 14.2%  | 15.3% |
| Interest / TR        | 3.2%   | 3.6%   | 3.7%  |

- 1. Financial Year ends on March 31.
- 2. Financials are on a Standalone basis.
- 3. All figures in Rs. crore except for per share data.
- 4. TR stands for Total Revenue

### Quarter Review-Jun' FY15

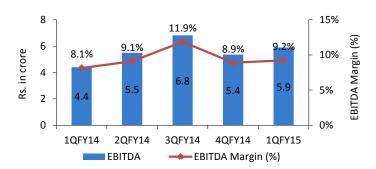
## Total revenue of the company rose both on Y-o-Y and Q-o-Q basis

Total revenue of the company rose 18.0% Y-o-Y from Rs. 54.1 crore in 1QFY14 to Rs. 63.8 crore in the quarter under review. Moreover, sequentially the same rose 5.8% from Rs. 60.3 crore in 4QFY14.



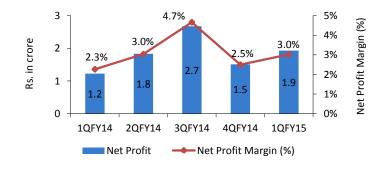
# **EBITDA Margin witnesses rising trend**

Higher revenue coupled with fall in Cost of Goods Sold and employee cost as a part of total revenue helped EBITDA Margin to rise from 8.1% in 1QFY14 to 9.2% in 1QFY15.



## Bottom Line rises in tune with operating profit

Higher operating profit margin coupled with fall in financial charges and depreciation cost as a part of total revenue helped Net Profit Margin to rise from 2.3% in 1QFY14 to Rs. 3.0% in the quarter under review.





## **Summary Financials\***

| Particulars (Rs. Crore) | 1QFY15 | 1QFY14 | 4QFY14 | Y-o-Y % | Q-o-Q % | TTM     | FY14    | FY13    |
|-------------------------|--------|--------|--------|---------|---------|---------|---------|---------|
| Net Sales               | 63.7   | 54.0   | 60.2   | 18.0%   | 5.8%    | 241.6   | 231.8   | 196.5   |
| Other Op. Revenue       | 0.1    | 0.1    | 0.1    | 19.4%   | -12.5%  | 0.2     | 0.2     | 0.3     |
| Total Revenue           | 63.8   | 54.1   | 60.3   | 18.0%   | 5.8%    | 241.8   | 232.1   | 196.8   |
| Cost of Goods Sold      | (46.0) | (39.5) | (42.8) | 16.5%   | 7.6%    | (171.2) | (164.6) | (135.7) |
| Gross Profit            | 17.8   | 14.5   | 17.5   | 22.2%   | 1.3%    | 70.6    | 67.4    | 61.2    |
| Employee Costs          | (2.6)  | (2.4)  | (2.6)  | 8.2%    | 3.1%    | (10.1)  | (9.9)   | (9.2)   |
| Other Expenditure       | (9.2)  | (7.7)  | (9.6)  | 20.0%   | -4.0%   | (37.0)  | (35.4)  | (31.0)  |
| EBITDA                  | 5.9    | 4.4    | 5.4    | 33.8%   | 10.0%   | 23.5    | 22.1    | 21.0    |
| Depreciation            | (1.0)  | (0.9)  | (1.0)  | 6.0%    | -2.2%   | (3.9)   | (3.9)   | (3.7)   |
| ЕВІТ                    | 4.9    | 3.5    | 4.3    | 41.3%   | 12.9%   | 19.6    | 18.2    | 17.3    |
| Finance Cost            | (2.1)  | (1.9)  | (2.1)  | 7.2%    | -3.3%   | (9.0)   | (8.9)   | (8.5)   |
| Other Income            | 0.0    | 0.3    | 0.1    | -88.6%  | -68.1%  | 0.8     | 1.1     | 1.1     |
| Exceptional Items       | 0.0    | 0.0    | 0.0    | -       | -       | 0.0     | 0.0     | 0.0     |
| РВТ                     | 2.9    | 1.8    | 2.3    | 57.2%   | 24.3%   | 11.4    | 10.4    | 9.9     |
| Income Tax              | (0.9)  | (0.6)  | (0.8)  | 56.5%   | 17.3%   | (3.5)   | (3.1)   | (3.1)   |
| Profit after Tax        | 1.9    | 1.2    | 1.5    | 57.6%   | 28.0%   | 7.9     | 7.2     | 6.8     |
| Extra Ordinary Items    | 0.0    | 0.0    | 0.0    | -       | -       | 0.0     | 0.0     | 0.0     |
| Minority Interest       | 0.0    | 0.0    | 0.0    | -       | -       | 0.0     | 0.0     | 0.0     |
| Net Profit              | 1.9    | 1.2    | 1.5    | 57.6%   | 28.0%   | 7.9     | 7.2     | 6.8     |
| Rep. Basic EPS          | 4.43   | 2.81   | 3.46   | -       | -       | 18.25   | 16.63   | 15.63   |
| Rep. Dilluted EPS       | 4.43   | 2.81   | 3.46   | -       | -       | 18.25   | 16.63   | 15.63   |
| Equity Capital          | 4.4    | 4.4    | 4.4    | -       | -       | 4.4     | 4.4     | 4.4     |
| Face value              | 10.0   | 10.0   | 10.0   | -       | -       | 10.0    | 10.0    | 10.0    |

Source: Company Financials, ICRA Online Research TTM-Trailing twelve months \* All figures are on Standalone basis

PL: Profit to loss, LP: Loss to profit NA-De-growth due to loss in both the year; \$: Percent Change is huge due to base effect.

## **Contact Details**

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